



Manager, Office Agency Services
Indianapolis

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Christa Calderone

Area of Expertise

Christa Calderone is an integral member of the high-energy office brokerage team of Matt Langfeldt and Rich Forslund. Christa administers client and prospective accounts and activities toward the transaction process, conducts property showings to prospective clients, coordinates open houses and special team events, performs lease financial analyses and produces critical client-facing reports. For the team's substantial transactional activity and listings portfolio, she works closely with brokerage staff to create proposals and presentations, property tours, property marketing brochures and email campaigns.

In recognition of her entrepreneurial work approach across multiple company initiatives, Christa was awarded the firm's Enterprise Award.

Christa is an experienced commercial real estate professional, with a successful history of working collaboratively on cross-departmental projects. Previously, Christa was Manager of Leasing Operations and Specialty Leasing at Kite Realty Group. The Specialty Leasing initiative generated \$500K in additional company revenue on an annual basis. In addition to ensuring departmental processes and reporting initiatives ran seamlessly, she devised and executed new revenue generating initiatives through creative leasing strategies. In collaboration with marketing, she assisted in staging regional/national tradeshow and corporate functions. She also managed her group's collateral materials and was an enthusiastic content participant toward various online company marketing avenues.

Affiliations & Achievements

- Recipient. Top Production Team, Colliers Indianapolis 2019
- Recipient. Office Broker of the Year Award, Office Indy Team — NAIOP 2018
- Recipient. Enterprise Award, Colliers Indianapolis 2016
- Partner Organization Representative. Indiana Commercial Board of Realtors 2018, 2019, 2020
- IndyCREW
 - Board of Directors 2018 – 2020
 - Co-Chair — Marketing Committee 2017
 - Member — Mentor, Events & Golf Committees 2014 - 2017
- Colliers Women's Diversity Program Taking the Stage Leadership Program Participant
- Member. Indiana University Alumni Association
- Past President. Lambda Pi Eta National Communications Honor Society
- Past Member. Colliers Indianapolis Culture Committee

Community Involvement

- Junior League of Indianapolis
 - Around the Community Council Member
 - Digital Marketing Council Member
 - Adventure Group Lead
 - Kids in the Kitchen
- Past Team Leader. Corporate Challenge
- Volunteer. Riley Children's Foundation
- Volunteer. Pantry of Hope
- Volunteer. Wheeler Mission
- Volunteer. Adopt-A-Family, Julian Center
- Volunteer. Elevate Indianapolis

Education

B.A. – Public Relations & Marketing

Indiana University
Indianapolis, IN

Indiana Real Estate Broker
License

Specialty Leasing Professional
Designation

Affiliations

IndyCREW
Junior League